Baidu Announces Second Quarter 2024 Results

BEIJING, China, Aug 22, 2024 – Baidu, Inc. (NASDAQ: BIDU and HKEX: 9888 (HKD Counter) and 89888 (RMB Counter)), ("Baidu" or the "Company"), a leading Al company with strong Internet foundation, today announced its unaudited financial results for the second guarter ended June 30, 2024.

"Al Cloud continued to accelerate in the second quarter, offsetting the ongoing macro headwinds for online marketing revenue and resulting in modestly positive topline growth for Baidu Core. Operationally, we fast-tracked the renovation of Baidu search, which we believe will drive long-term success despite the short-term impact on monetization. We also achieved new breakthroughs with Apollo Go, which now offers 100% fully driverless ride-hailing services in practically the entire Wuhan municipality, and has started scalable testing of the latest RT6 vehicles," said Robin Li, Co-founder and CEO of Baidu. "Gradually, the transformative impact of Gen-Al and foundation models is becoming more tangible in business and everyday life. Throughout all layers of our Al technology stack and with the rapid adoption of applications built on top of ERNIE, we are scaling Al to address real-world problems and generate substantial value both for external customers and our own product portfolio."

"As we speeded up the Al-native transformation of our products in the second quarter, we continued to optimize our operations and maintained a healthy margin," said Rong Luo, CFO of Baidu. "For Al Cloud in particular, we expect growth to maintain a strong momentum."

Second Quarter 2024 Financial Highlights¹

	Baidu, Inc.									
(In millions except per	Q2	Q1	Q2							
ADS, unaudited)	2023	2024	2024		YOY	QOQ				
	RMB	RMB	RMB	US\$						
Total revenues	34,056	31,513	33,931	4,669	(0%)	8%				
Operating income	5,210	5,484	5,944	818	14%	8%				
Operating income (non-GAAP) ²	7,334	6,673	7,500	1,032	2%	12%				
Net income to Baidu	5,210	5,448	5,488	755	5%	1%				
Net income to Baidu (non-GAAP) ²	7,998	7,011	7,396	1,018	(8%)	5%				
Diluted earnings per ADS	14.17	14.91	15.01	2.07	6%	1%				

¹ Unless otherwise noted, RMB to USD was converted at an exchange rate of RMB7.2672 as of June 28, 2024, as set forth in the H.10 statistical release of the Board of Governors of the Federal Reserve System. Translations are provided solely for the convenience of the reader.

² Non-GAAP measures are defined in the Non-GAAP Financial Measures section (see also "Reconciliations of

² Non-GAAP measures are defined in the Non-GAAP Financial Measures section (see also "Reconciliations or Non-GAAP Financial Measures to the Nearest Comparable GAAP Measures" for more details).

Diluted earnings per ADS (non-GAAP) ²	22.55	19.91	21.02	2.89	(7%)	6%
Adjusted EBITDA ²	9,116	8,244	9,147	1,259	0%	11%
Adjusted EBITDA margin	27%	26%	27%	27%		
			Baidu	Core		
	Q2	Q1	Q2			
(In millions, unaudited)	2023	2024	2024		YOY	QOQ
	RMB	RMB	RMB	US\$		
Total revenues	26,407	23,803	26,687	3,672	1%	12%
Operating income	4,568	4,538	5,608	772	23%	24%
Operating income (non-GAAP) ²	6,516	5,586	7,005	964	8%	25%
Net income to Baidu Core	5,012	5,150	5,462	752	9%	6%
Net income to Baidu Core (non-GAAP) ²	7,694	6,628	7,290	1,003	(5%)	10%
Adjusted EBITDA ²	8,229	7,118	8,617	1,186	5%	21%
Adjusted EBITDA margin	31%	30%	32%	32%		

Operational Highlights

Corporate

- Baidu expanded the ERNIE family of models with the launch of ERNIE 4.0 Turbo in June 2024, offering superior capabilities for typical use cases, and designed to run faster and at lower cost compared to ERNIE 4.0.
- Baidu returned US\$301 million to shareholders since the beginning of Q2 2024, bringing the cumulative repurchase to about US\$1.2 billion under the 2023 share repurchase program.
- Baidu earned a position in the China edition of the S&P Global Sustainability
 Yearbook, in recognition of its exceptional ESG performance. The selection stems
 from a comprehensive evaluation of 1,700 Chinese companies as part of the S&P
 Global 2023 Corporate Sustainability Assessment, underscoring Baidu's
 sustainability practices.

AI Cloud

 PaddlePaddle and ERNIE developer community grew to 14.7 million in June 2024.

Intelligent Driving

 Apollo Go, Baidu's autonomous ride-hailing service, provided about 899K rides in the second quarter of 2024, up 26% year over year. As of July 28, 2024, the cumulative rides provided to the public by Apollo Go surpassed 7 million.

- On June 19, Apollo Go started offering 100% fully driverless operations in practically the entire Wuhan municipality, its largest operational city, marking a significant milestone.
- The sixth-generation of our autonomous vehicle, the RT6, is now undergoing scalable testing.

Mobile Ecosystem

- In June 2024, Baidu App's MAUs reached 703 million, up 4% year over year.
- Managed Page accounted for 51% of Baidu Core's online marketing revenue in the second quarter of 2024.

Second Quarter 2024 Financial Results

Total revenues were RMB33.9 billion (\$4.67 billion), which was basically flat from last year.

- Revenue from Baidu Core was RMB26.7 billion (\$3.67 billion), increasing 1% year over year; online marketing revenue was RMB19.2 billion (\$2.64 billion), decreasing 2% year over year, and non-online marketing revenue was RMB7.5 billion (\$1.03 billion), up 10% year over year, mainly driven by Al Cloud business.
- Revenue from iQIYI was RMB7.4 billion (\$1.02 billion), decreasing 5% year over year.

Cost of revenues was RMB16.4 billion (\$2.26 billion), increasing 1% year over year, primarily due to an increase in traffic acquisition costs and costs related to Al Cloud business.

Selling, general and administrative expenses were RMB5.7 billion (\$784 million), decreasing 9% year over year, primarily due to a decrease in expected credit losses, channel spending and promotional marketing expenses and personnel related expenses.

Research and development expenses were RMB5.9 billion (\$810 million), decreasing 8% year over year, primarily due to a decrease in personnel related expenses.

Operating income was RMB5.9 billion (\$818 million). Baidu Core operating income was RMB5.6 billion (\$772 million), and Baidu Core operating margin was 21%. Non-GAAP operating income was RMB7.5 billion (\$1.03 billion). Non-GAAP Baidu Core operating income was RMB7.0 billion (\$964 million), and non-GAAP Baidu Core operating margin was 26%.

Total other income, net was RMB771 million (\$106 million), decreasing 44% year over year, primarily due to a decrease in net foreign exchange gain and disposal gain, partially offset by the decrease in fair value loss and impairment loss from long-term investments.

Income tax expense was RMB1.1 billion (\$156 million), compared to RMB1.3 billion in the same period last year.

Net income attributable to Baidu was RMB5.5 billion (\$755 million), and diluted earnings per ADS was RMB15.01 (\$2.07). Net income attributable to Baidu Core was RMB5.5 billion (\$752 million), and net margin for Baidu Core was 20%. Non-GAAP net income attributable to Baidu was RMB7.4 billion (\$1.02 billion). Non-GAAP diluted earnings per ADS was RMB21.02 (\$2.89). Non-GAAP net income attributable to Baidu Core was RMB7.3 billion (\$1.00 billion), and non-GAAP net margin for Baidu Core was 27%.

Adjusted EBITDA was RMB9.1 billion (\$1.26 billion) and adjusted EBITDA margin was 27%. Adjusted EBITDA for Baidu Core was RMB8.6 billion (\$1.19 billion) and adjusted EBITDA margin for Baidu Core was 32%.

As of June 30, 2024, cash, cash equivalents, restricted cash and short-term investments were RMB162.0 billion (\$22.29 billion), and cash, cash equivalents, restricted cash and short-term investments excluding iQIYI were RMB155.0 billion (\$21.32 billion). Free cash flow was RMB6.3 billion (\$862 million), and free cash flow excluding iQIYI was RMB5.9 billion (\$810 million).

Conference Call Information

Baidu's management will hold an earnings conference call at 8.00 AM on Aug 22, 2024, U.S. Eastern Time (8.00 PM on Aug 22, 2024, Beijing Time).

Please register in advance of the conference call using the link provided below. It will automatically direct you to the registration page of "Baidu Inc. Q2 2024 Earnings Conference Call". Please follow the steps to enter your registration details, then click "Register". Upon registering, you will then be provided with the dial-in number, the passcode, and your unique access PIN. This information will also be emailed to you as a calendar invite.

For pre-registration, please click:

https://s1.c-conf.com/diamondpass/10040402-jgu7y6.html

In the 10 minutes prior to the call start time, you may use the conference access information (including dial-in number(s), the passcode and unique access PIN) provided in the calendar invite that you have received following your pre-registration.

Additionally, a live and archived webcast of this conference call will be available at https://ir.baidu.com.

About Baidu

Founded in 2000, Baidu's mission is to make the complicated world simpler through technology. Baidu is a leading Al company with strong Internet foundation, trading on NASDAQ under "BIDU" and HKEX under "9888". One Baidu ADS represents eight Class A ordinary shares.

Contacts

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Safe Harbor Statement

This announcement contains forward-looking statements. These statements are made under the "safe harbor" provisions of the U.S. Private Securities Litigation Reform Act of 1995. These forward-looking statements can be identified by terminology such as "will," "expects," "anticipates," "future," "intends," "plans," "believes," "estimates," "confident" and similar statements. Among other things, Baidu's and other parties' strategic and operational plans, contain forward-looking statements. Baidu may also make written or oral forward-looking statements in its periodic reports to the U.S. Securities and Exchange Commission, in announcements made on the website of The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange"), in its annual report to shareholders, in press releases and other written materials and in oral statements made by its officers, directors or employees to third parties. Statements that are not historical facts, including but not limited to statements about Baidu's beliefs and expectations, are forward-looking statements. Forward-looking statements involve inherent risks and uncertainties. A number of factors could cause actual results to differ materially from those contained in any forward-looking statement, including but not limited to the following: Baidu's growth strategies; its future business development, including development of new products and services; its ability to attract and retain users and customers; competition in the Chinese Internet search and newsfeed market; competition for online marketing customers; changes in the Company's revenues and certain cost or expense items as a percentage of its revenues; the outcome of ongoing, or any future, litigation or arbitration, including those relating to intellectual property rights; the expected growth of the Chinese-language Internet search and newsfeed market and the number of Internet and broadband users in China; Chinese governmental policies relating to the

Internet and Internet search providers, and general economic conditions in China and elsewhere. Further information regarding these and other risks is included in the Company's annual report on Form 20-F and other documents filed with the Securities and Exchange Commission, and announcements on the website of the Hong Kong Stock Exchange. Baidu does not undertake any obligation to update any forward-looking statement, except as required under applicable law. All information provided in this press release and in the attachments is as of the date of the press release, and Baidu undertakes no duty to update such information, except as required under applicable law.

Non-GAAP Financial Measures

To supplement Baidu's consolidated financial results presented in accordance with GAAP, Baidu uses the following non-GAAP financial measures: non-GAAP operating income, non-GAAP operating margin, non-GAAP net income attributable to Baidu, non-GAAP net margin, non-GAAP diluted earnings per ADS, adjusted EBITDA, adjusted EBITDA margin and free cash flow. The presentation of these non-GAAP financial measures is not intended to be considered in isolation or as a substitute for the financial information prepared and presented in accordance with GAAP.

Baidu believes that these non-GAAP financial measures provide meaningful supplemental information regarding its performance and liquidity by excluding certain items that may not be indicative of its recurring core business operating results, such as operating performance excluding non-cash charges or non-operating in nature. The Company believes that both management and investors benefit from referring to these non-GAAP financial measures in assessing its performance and when planning and forecasting future periods. These non-GAAP financial measures also facilitate management's internal comparisons to Baidu's historical performance and liquidity. The Company believes these non-GAAP financial measures are useful to investors in allowing for greater transparency with respect to supplemental information used by management in its financial and operational decision making. A limitation of using these non-GAAP financial measures is that these non-GAAP measures exclude certain items that have been and will continue to be for the foreseeable future a significant component in the Company's results of operations. These non-GAAP financial measures presented here may not be comparable to similarly titled measures presented by other companies. Other companies may calculate similarly titled measures differently, limiting their usefulness as comparative measures to the Company's data.

Non-GAAP operating income represents operating income excluding share-based compensation expenses, and amortization and impairment of intangible assets resulting from business combinations.

Non-GAAP net income attributable to Baidu represents net income attributable to Baidu excluding share-based compensation expenses, amortization and impairment of intangible assets resulting from business combinations, disposal gain, impairment of long-term investments, and fair value gain (loss) of long-term investments, adjusted for related income tax effects. Baidu's share of equity method investments for these non-GAAP reconciling items, amortization and impairment of intangible assets not on the investees' books, accretion of their redeemable non-controlling interests, and the gain or loss associated with the issuance of shares by the investees at a price higher or lower than the carrying value per share, adjusted for related income tax effects, are also excluded.

Non-GAAP diluted earnings per ADS represents diluted earnings per ADS calculated by dividing non-GAAP net income attributable to Baidu, by the weighted average number of ordinary shares expressed in ADS. Adjusted EBITDA represents operating income excluding depreciation, amortization and impairment of intangible assets resulting from business combinations, and share-based compensation expenses.

For more information on non-GAAP financial measures, please see the tables captioned "Reconciliations of non-GAAP financial measures to the nearest comparable GAAP measure."

Baidu, Inc.
Condensed Consolidated Statements of Income
(In millions except for per share (or ADS) information, unaudited)

	,	Three Month	s Ended		Si	•			
-	June 30,	March 31,	June 30,	June 30,	June 30,	June 30,	June 30,		
	2023	2024	2024	2024	2023	2024	2024		
-	RMB	RMB	RMB	US\$ ⁽²⁾	RMB	RMB	US\$ ⁽²⁾		
Revenues:									
Online marketing services	21,081	18,490	20,625	2,838	39,053	39,115	5,382		
Others	12,975	13,023	13,306	1,831	26,147	26,329	3,623		
Total revenues	34,056	31,513	33,931	4,669	65,200	65,444	9,005		
Costs and expenses:									
Cost of revenues ⁽¹⁾	16,167	15,291	16,398	2,257	31,319	31,689	4,361		
Selling, general and administrative ⁽¹⁾	6,298	5,375	5,700	784	11,887	11,075	1,524		
Research and development ⁽¹⁾	6,381	5,363	5,889	810	11,804	11,252	1,548		
Total costs and expenses	28,846	26,029	27,987	3,851	55,010	54,016	7,433		
Operating income	5,210	5,484	5,944	818	10,190	11,428	1,572		
Other income:									
Interest income	1,948	2,091	1,993	274	3,863	4,084	562		
Interest expense	(817)	(766)	(742)	(102)	(1,621)	(1,508)	(208)		
Foreign exchange gain, net	1,176	401	93	13	1,070	494	68		
Share of losses from equity method investments	(383)	(205)	(119)	(16)	(431)	(324)	(45)		
Others, net	(555)	(275)	(454)	(63)	1,083	(729)	(100)		
Total other income, net	1,369	1,246	771	106	3,964	2,017	277		
Income before income taxes	6,579	6,730	6,715	924	14,154	13,445	1,849		
Income tax expense	1,270	883	1,131	156 768	2,463	2,014	277		
Net income	5,309	5,847	5,584		11,691	11,431	1,572		
Net income attributable to noncontrolling interests Net income attributable to Baidu	99 5,210	399 5,448	96 5,488	13 755	656 11,035	495 10,936	68 1,504		
Earnings per ADS (1 ADS representing 8 Class A ordinary shares):									
-Basic	14.34	14.97	15.11	2.08	30.55	30.12	4.14		
-Diluted	14.17	14.91	15.01	2.07	30.05	29.98	4.13		
Earnings per share for Class A and Class B ordinary shares:									
-Basic	1.79	1.87	1.89	0.26	3.82	3.77	0.52		
-Diluted	1.77	1.86	1.88	0.26	3.76	3.74	0.51		
Weighted average number of Class A and Class B ordinary shares or	utstanding (in million	s):							
-Basic	2,804	2,804	2,796	2,796	2,801	2,800	2,800		
-Diluted	2,834	2,816	2,804	2,804	2,836	2,810	2,810		
(1) Includes share-based compensation expenses as follows:									
Cost of revenues	194	108	146	20	292	254	35		
Selling, general and administrative	446	417	385	53	909	802	110		
Research and development	1,403	618	981	135	2,231	1,599	220		
Total share-based compensation expenses	2,043	1,143	1,512	208	3,432	2,655	365		

⁽²⁾ All translations from RMB to U.S. dollars are made at a rate of RMB7.2672 to US\$1.00, the exchange rate in effect as of June 28, 2024 as set forth in the H.10 statistical release of The Board of Governors of the Federal Reserve System.

Baidu, Inc. Condensed Consolidated Balance Sheets (In millions, unaudited)

Current assets: Cash and cash equivalents 25,231 43,534 5,990 Restricted cash 11,503 11,646 1,603 1,646 1,646		December 31, 2023	June 30, 2024	June 30, 2024
Current assets: 43,534 5,990 Cash and cash equivalents 25,231 43,534 5,990 Restricted cash 11,503 11,646 1,603 Short-term investments, net 16,870 106,821 14,899 Accounts receivable, net 10,848 11,112 1,529 Amounts due from related parties 1,2579 12,757 1,756 Total current assets 230,255 187,266 25,769 Non-current assets Fixed assets, net 27,960 29,154 4,012 Licensed copyrights, net 6,967 6,914 951 Produced content, net 13,377 14,320 1,970 Intargible assets, net 881 812 112 Goodwill 22,586 22,586 3,108 Long-term time deposits and held-to-maturity investments 24,666 72,497 9,76 Amounts due from related parties 10,851 10,91 1,503 Operating lease right-of-use assets 10,851 10,91 1,503	ACCETO	RMB	RMB	US\$
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Intangible assets, net 881 812 112 Goodwill 22,586 23,586 3,188 Long-term investments, net 47,957 46,193 6,356 Long-term time deposits and held-to-maturity investments 24,666 72,497 9,976 Amounts due from related parties 195 212 29 Deferred tax assets, net 2,100 2,342 322 Operating lease right-of-use assets 10,851 10,919 1,503 Other non-current assets 18,964 223,112 3,071 Total assets 406,759 415,527 57,179 ILABILITIES, REDEEMABLE NONCONTROLLING INTERESTS AND EQUITY Current liabilities: 10,257 12,514 1,722 Accounts payable and accrued liabilities 37,717 37,988 5,227 Customer deposits and deferred revenue 14,627 14,038 1,932 Deferred income 306 291 40 Long-term loans, current portion 2 29 4 Convertible senior notes, current portion 6,029 7,986 1,099 Amounts due to related parties 1,603 1,813 252 Operating lease liabilities 3,108 3,196 440 Total current liabilities: 3,108 3,196 440 Total current liabilities 76,451 80,765 11,111 Non-current liabilities: 200 287 39 Deferred revenue 481 520 72 Amounts due to related parties 14,223 14,859 2,045 Notes payable 34,990 27,866 3,848 Convertible senior notes 8,144 8,408 1,157 Deferred revenue 48,144 8,408 1,157 Deferred revenue 1,423 14,859 2,045 Notes payable 34,990 27,866 3,848 Convertible senior notes 8,144 8,408 1,157 Deferred revenue 1,423 14,859 2,045 Notes payable 34,990 27,866 3,848 Convertible senior notes 1,4223 14,859 2,045 Notes payable 34,990 27,866 3,866 Operating lease liabilities 5,040 5,056 Operating lease liabilities 1,820 1,827 2,50 Operating lease liabilities 1,820 1,827 2,50 Total liabilities 1,820 1,827 2,50 Total labilut shareholders' equity 24,626 25,769 34,782 Total labilut shareho				
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Total assets 406,759 415,527 57,179 LIABILITIES, REDEEMABLE NONCONTROLLING INTERESTS AND EQUITY Current liabilities: Short-term loans 10,257 12,514 1,722 Accounts payable and accrued liabilities 37,717 37,988 5,227 Customer deposits and deferred revenue 14,627 14,038 1,932 Deferred income 306 291 40 Long-term loans, current portion 2 29 4 Convertible senior notes, current portion 2,02 2,892 38 Notes payable, current portion 6,029 7,986 1,099 Amounts due to related parties 1,603 1,831 252 Operating lease liabilities 3,108 3,196 440 Total current liabilities: Deferred revenue 481 520 72 Amounts due to related parties 77 67 9 Long-term loans 14,223 14,859 2,045 Notes payable 34,990 27,860 3,	•			3,071
Current liabilities: Short-term loans 10,257 12,514 1,722 Accounts payable and accrued liabilities 37,717 37,988 5,227 Customer deposits and deferred revenue 14,627 14,038 1,932 Deferred income 306 291 40 Long-term loans, current portion 2 2 9 4 Convertible senior notes, current portion 6,029 7,986 1,099 Amounts due to related parties 1,603 1,831 252 Operating lease liabilities 3,108 3,196 440 Total current liabilities: 3,108 3,196 440 Total current liabilities: 200 287 39 Deferred revenue 481 520 72 Amounts due to related parties 77 67 9 Amounts due to related parties 34,990 27,860 3,834 Convertible senior notes 8,144 8,408 1,157 Deferred tax liabilities 2,725 2,940 405 Operating lease liabilities 5,040 5,056 696 Other non-current liabilities 1,820 1,827 2,50 Total liabilities 144,151 142,589 19,621 Redeemable noncontrolling interests 9,465 10,107 1,391 Equity Total Baidu shareholders' equity 243,626 252,769 34,782 Total liabilities, redeemable noncontrolling interests, and	Total non-current assets	176,504	228,261	31,410
Current liabilities: Short-term loans 10,257 12,514 1,722 Accounts payable and accrued liabilities 37,717 37,988 5,227 Customer deposits and deferred revenue 14,627 14,038 1,932 Deferred income 306 291 40 Long-term loans, current portion 2 2.99 4 Convertible senior notes, current portion 2,802 2,892 398 Notes payable, current portion 6,029 7,986 1,099 Amounts due to related parties 1,603 1,831 252 Coperating lease liabilities 3,108 3,196 440 Total current liabilities 76,451 80,765 11,1114 Non-current liabilities: 200 287 39 Deferred income 200 287 39 Deferred revenue 481 520 72 Amounts due to related parties 7,7 6,7 9 Long-term loans 14,223 14,859 2,045 Notes payable 34,990 27,860 3,834 Convertible senior notes 8,144 8,408 1,157 Deferred tax liabilities 2,725 2,940 405 Operating lease liabilities 5,040 5,056 696 Other non-current liabilities 1,820 1,827 2,50 Total non-current liabilities 3,465 10,107 1,391 Redeemable noncontrolling interests 9,465 10,107 1,391 Total Baidu shareholders' equity 243,626 252,769 34,782 Noncontrolling interests 9,517 10,062 1,385 Total equity 243,626 252,769 34,782 Noncontrolling interests 9,517 10,062 1,385 Total equity 253,143 262,831 36,167 Total liabilities, redeemable noncontrolling interests, and	Total assets	406,759	415,527	57,179
Short-term loans 10,257 12,514 1,722 Accounts payable and accrued liabilities 37,717 37,988 5,227 Customer deposits and deferred revenue 14,627 14,038 1,932 Deferred income 306 291 40 Long-term loans, current portion 2 29 4 Convertible senior notes, current portion 6,029 7,986 1,099 Amounts due to related parties 1,603 1,831 252 Operating lease liabilities 3,108 3,196 440 Total current liabilities: 76,451 80,765 11,114 Non-current liabilities: 200 287 39 Deferred revenue 481 520 72 Amounts due to related parties 77 67 9 Long-term loans 14,223 14,859 2,045 Notes payable 34,990 27,860 3,834 Convertible senior notes 8,144 8,408 1,157 Deferred tax liabilities 2,2725 2,940		TS AND EQUITY		
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Total current liabilities 76,451 80,765 11,114 Non-current liabilities: 200 287 39 Deferred income 200 287 39 Deferred revenue 481 520 72 Amounts due to related parties 77 67 9 Long-term loans 14,223 14,859 2,045 Notes payable 34,990 27,860 3,834 Convertible senior notes 8,144 8,408 1,157 Deferred tax liabilities 2,725 2,940 405 Operating lease liabilities 5,040 5,056 696 Other non-current liabilities 1,820 1,827 250 Total non-current liabilities 67,700 61,824 8,507 Total liabilities 144,151 142,589 19,621 Redeemable noncontrolling interests 9,465 10,107 1,391 Equity 243,626 252,769 34,782 Noncontrolling interests 9,517 10,062		1,603		252
Non-current liabilities: 200 287 39 Deferred income 481 520 72 Amounts due to related parties 77 67 9 Long-term loans 14,223 14,859 2,045 Notes payable 34,990 27,860 3,834 Convertible senior notes 8,144 8,408 1,157 Deferred tax liabilities 2,725 2,940 405 Operating lease liabilities 5,040 5,056 696 Other non-current liabilities 1,820 1,827 250 Total non-current liabilities 67,700 61,824 8,507 Total liabilities 144,151 142,589 19,621 Redeemable noncontrolling interests 9,465 10,107 1,391 Equity Total Baidu shareholders' equity 243,626 252,769 34,782 Noncontrolling interests 9,517 10,062 1,385 Total liabilities, redeemable noncontrolling interests, and 253,143 262,831 36,167<		3,108		
Deferred income 200 287 39 Deferred revenue 481 520 72 Amounts due to related parties 77 67 9 Long-term loans 14,223 14,859 2,045 Notes payable 34,990 27,860 3,834 Convertible senior notes 8,144 8,408 1,157 Deferred tax liabilities 2,725 2,940 405 Operating lease liabilities 5,040 5,056 696 Other non-current liabilities 1,820 1,827 250 Total non-current liabilities 67,700 61,824 8,507 Total liabilities 144,151 142,589 19,621 Redeemable noncontrolling interests 9,465 10,107 1,391 Equity Total Baidu shareholders' equity 243,626 252,769 34,782 Noncontrolling interests 9,517 10,062 1,385 Total liabilities, redeemable noncontrolling interests, and 253,143 262,831 36,167	Total current liabilities	76,451	80,765	11,114
Deferred revenue 481 520 72 Amounts due to related parties 77 67 9 Long-term loans 14,223 14,859 2,045 Notes payable 34,990 27,860 3,834 Convertible senior notes 8,144 8,408 1,157 Deferred tax liabilities 2,725 2,940 405 Operating lease liabilities 5,040 5,056 696 Other non-current liabilities 1,820 1,827 250 Total non-current liabilities 67,700 61,824 8,507 Total liabilities 144,151 142,589 19,621 Redeemable noncontrolling interests 9,465 10,107 1,391 Equity 243,626 252,769 34,782 Noncontrolling interests 9,517 10,062 1,385 Total equity 253,143 262,831 36,167	Non-current liabilities:			
Amounts due to related parties 77 67 9 Long-term loans 14,223 14,859 2,045 Notes payable 34,990 27,860 3,834 Convertible senior notes 8,144 8,408 1,157 Deferred tax liabilities 2,725 2,940 405 Operating lease liabilities 5,040 5,056 696 Other non-current liabilities 1,820 1,827 250 Total non-current liabilities 67,700 61,824 8,507 Total liabilities 144,151 142,589 19,621 Redeemable noncontrolling interests 9,465 10,107 1,391 Equity Total Baidu shareholders' equity 243,626 252,769 34,782 Noncontrolling interests 9,517 10,062 1,385 Total equity 253,143 262,831 36,167		200	287	39
Long-term loans 14,223 14,859 2,045 Notes payable 34,990 27,860 3,834 Convertible senior notes 8,144 8,408 1,157 Deferred tax liabilities 2,725 2,940 405 Operating lease liabilities 5,040 5,056 696 Other non-current liabilities 1,820 1,827 250 Total non-current liabilities 67,700 61,824 8,507 Total liabilities 144,151 142,589 19,621 Redeemable noncontrolling interests 9,465 10,107 1,391 Equity Total Baidu shareholders' equity 243,626 252,769 34,782 Noncontrolling interests 9,517 10,062 1,385 Total equity 253,143 262,831 36,167 Total liabilities, redeemable noncontrolling interests, and		481		72
Notes payable 34,990 27,860 3,834 Convertible senior notes 8,144 8,408 1,157 Deferred tax liabilities 2,725 2,940 405 Operating lease liabilities 5,040 5,056 696 Other non-current liabilities 1,820 1,827 250 Total non-current liabilities 67,700 61,824 8,507 Total liabilities 144,151 142,589 19,621 Redeemable noncontrolling interests 9,465 10,107 1,391 Equity 243,626 252,769 34,782 Noncontrolling interests 9,517 10,062 1,385 Total equity 253,143 262,831 36,167 Total liabilities, redeemable noncontrolling interests, and 253,143 262,831 36,167				-
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Deferred tax liabilities 2,725 2,940 405 Operating lease liabilities 5,040 5,056 696 Other non-current liabilities 1,820 1,827 250 Total non-current liabilities 67,700 61,824 8,507 Total liabilities 144,151 142,589 19,621 Redeemable noncontrolling interests 9,465 10,107 1,391 Equity 243,626 252,769 34,782 Noncontrolling interests 9,517 10,062 1,385 Total equity 253,143 262,831 36,167 Total liabilities, redeemable noncontrolling interests, and 253,143 262,831 36,167				
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Total non-current liabilities 67,700 61,824 8,507 Total liabilities 144,151 142,589 19,621 Redeemable noncontrolling interests 9,465 10,107 1,391 Equity				
Total liabilities 144,151 142,589 19,621 Redeemable noncontrolling interests 9,465 10,107 1,391 Equity		1,820		250
Redeemable noncontrolling interests 9,465 10,107 1,391 Equity	Total non-current liabilities	67,700	61,824	8,507
Equity Total Baidu shareholders' equity 243,626 252,769 34,782 Noncontrolling interests 9,517 10,062 1,385 Total equity 253,143 262,831 36,167	Total liabilities	144,151	142,589	19,621
Total Baidu shareholders' equity 243,626 252,769 34,782 Noncontrolling interests 9,517 10,062 1,385 Total equity 253,143 262,831 36,167 Total liabilities, redeemable noncontrolling interests, and	Redeemable noncontrolling interests	9,465	10,107	1,391
Total Baidu shareholders' equity 243,626 252,769 34,782 Noncontrolling interests 9,517 10,062 1,385 Total equity 253,143 262,831 36,167 Total liabilities, redeemable noncontrolling interests, and	Equity			
Noncontrolling interests 9,517 10,062 1,385 Total equity 253,143 262,831 36,167 Total liabilities, redeemable noncontrolling interests, and		2/13 626	252 760	3/1 792
Total equity 253,143 262,831 36,167 Total liabilities, redeemable noncontrolling interests, and				
equity <u>406,759</u> 415,527 57,179	· · · · · · · · · · · · · · · · · · ·			
	equity	406,759	415,527	57,179

			nths ended			Three months ended March 31, 2024 (RMB)			Three months ended June 30, 2024 (RMB)				Three months ended June 30, 2024 (US\$)			
Total revenues YOY QOQ	Baidu Core 26,407	iQIYI 7,802	Elim & adj ⁽²⁾ (153)	Baidu, Inc. 34,056	Baidu Core 23,803	iQIYI 7,927	Elim & adj ⁽²⁾ (217)	Baidu, Inc. 31,513	Baidu Core 26,687 1% 12%	iQIYI 7,439 (5%) (6%)	Elim & adj ⁽²⁾ (195)	Baidu, Inc. 33,931 (0%) 8%	Baidu Core 3,672	iQIYI 1,024	Elim & adj ⁽²⁾ (27)	Baidu, Inc. 4,669
Costs and expenses: Cost of revenues ⁽¹⁾ Selling, general and administrative ⁽¹⁾ Research and development ⁽¹⁾ Total costs and expenses	10,553 5,344 5,942 21,839	5,774 979 439 7,192	(160) (25) - (185)	16,167 6,298 6,381 28,846	9,839 4,492 4,934 19,265	5,631 922 429 6,982	(179) (39) - (218)	15,291 5,375 5,363 26,029	10,888 4,751 5,440 21,079	5,678 970 449 7,097	(168) (21) - (189)	16,398 5,700 5,889 27,987	1,498 654 748 2,900	781 133 62 976	(22) (3) - (25)	2,257 784 810 3,851
YOY Cost of revenues Selling, general and administrative Research and development Costs and expenses									3% (11%) (8%) (3%)	(2%) (1%) 2% (1%)		1% (9%) (8%) (3%)				
Operating income (loss) YOY QOQ Operating margin	4,568 17%	610 8%	32	5,210 <i>15%</i>	4,538	945 12%	1	5,484 17%	5,608 23% 24% 21%	342 (44%) (64%) 5%	(6)	5,944 14% 8% 18%	772	48	(2)	818
Add: total other income (loss), net Less: income tax expense Less: net (loss) income attributable to NCI Net income (loss) attributable to Baidu	1,603 1,262 (103) 5,012	(234) 8 3 365	- 199 (3) (167)	1,369 1,270 99 5,210	1,508 866 30 5,150	(262) 17 11 655	- 358 (3) (357)	1,246 883 399 5,448	1,011 1,105 52 5,462	(240) 26 7 69	37 (3 (43)	771 1,131 96 5,488	139 152 7 752	(33) 4 1 10	- - 5 (7)	106 156 3) 13 755
YOY QOQ Net margin	19%	5%		15%	22%	8%		17%	9% 6% 20%	(81%) (89%) 1%		5% 1% 16%				
Non-GAAP financial measures: Operating income (non-GAAP) YOY QOQ Operating margin (non-GAAP)	6,516 25%	786		7,334 22%	5,586 23%	1,086		6,6 73	7,005 8% 25% 26%	501 (36%) (54%) 7%		7,500 2% 12% 22%	964	70		1,032
Net income attributable to Baidu (non-GAAP) YOY QOQ	7,694	595		7,998	6,628	844		7,011	7,290 (5%) 10%	247 (58%) (71%)		7,396 (8%) 5%	1,003	34		1,018
Net margin (non-GAAP) Adjusted EBITDA YOY QOQ Adjusted EBITDA margin	29% 8,229 31%	8% 855 11%		23% 9,116 27%	28% 7,118 30%	11% 1,125 14%		22% 8,244 26%	27% 8,617 5% 21% 32%	3% 536 (37%) (52%) 7%		22% 9,147 0% 11% 27%	1,186	75		1,259
(1) Includes share-based compensation as follows: Cost of revenues Selling, general and administrative Research and development Total share-based compensation (2) Relates to intersegment eliminations and adjustment	160 356 1,358 1,874	34 90 45 169		194 446 1,403 2,043	76 353 575 1,004	32 64 43 139		108 417 618 1,143	117 292 945 1,354	29 93 36 158		146 385 981 1,512	16 40 130 186	4 13 5 22	-	20 53 135 208

⁽²⁾ Relates to intersegment eliminations and adjustments
(3) Relates to the net income attributable to iQIYI noncontrolling interests

Baidu, Inc.
Condensed Consolidated Statements of Cash Flows
(In millions,unaudited)

	Three months ended June 30, 2023 (RMB)			Three months ended March 31, 2024 (RMB)				months er 30, 2024 (F		Three months ended June 30, 2024 (US\$)			
	Baidu excl. iQIYI	iQIYI	Baidu, Inc.	Baidu excl. iQIYI	iQIYI	Baidu, Inc.	Baidu excl. iQIYI	iQIYI	Baidu, Inc.	Baidu excl. iQIYI	iQIYI	Baidu, Inc.	
Net cash provided by operating activities	9,746	886	10,632	5,284	936	6,220	7,970	409	8,379	1,097	56	1,153	
Net cash provided by (used in) investing activities	7,309	(421)	6,888	(2,893)	(223)	(3,116)	13,824	337	14,161	1,903	46	1,949	
Net cash provided by (used in) financing activities Effect of exchange rate changes on cash, cash	1,908	(1,176)	732	2,126	261	2,387	(9,946)	869	(9,077)	(1,369)	120	(1,249)	
equivalents and restricted cash	496	128	624	154	15	169	66	22	88	9	3	12	
Net increase (decrease) in cash, cash equivalents and restricted cash	19,459	(583)	18,876	4,671	989	5,660	11,914	1,637	13,551	1,640	225	1,865	
Cash, cash equivalents and restricted cash													
At beginning of period	30,355	5,665	36,020	32,293	5,281	37,574	36,964	6,270	43,234	5,086	863	5,949	
At end of period	49,814	5,082	54,896	36,964	6,270	43,234	48,878	7,907	56,785	6,726	1,088	7,814	
Net cash provided by operating activities	9,746	886	10,632	5,284	936	6,220	7,970	409	8,379	1,097	56	1,153	
Less: Capital expenditures	(2,693)	(13)	(2,706)	(2,016)	(22)	(2,038)	(2,090)	(28)	(2,118)	(287)	(4)	(291)	
Free cash flow	7,053	873	7,926	3,268	914	4,182	5,880	381	6,261	810	52	862	

Note: Baidu excl. iQIYI represents Baidu, Inc. minus iQIYI's consolidated cash flows.

Baidu, Inc.

Reconciliations of Non-GAAP Financial Measures to the Nearest Comparable GAAP Measures
(In millions except for per ADS information, unaudited)

	Three months ended June 30, 2023 (RMB)			Three months ended March 31, 2024 (RMB)				months ei 30, 2024 (F		Three months ended June 30, 2024 (US\$)		
Operating income	Baidu Core 4,568	iQIYI 610	Baidu, Inc. 5,210	Baidu Core 4,538	iQIYI 945	Baidu, Inc. 5,484	Baidu Core 5,608	iQIYI 342	Baidu, Inc. 5,944	Baidu Core 772	iQIYI 48	Baidu, Inc. 818
Add: Share-based compensation expenses	1,874	169	2,043	1,004	139	1,143	1,354	158	1,512	186	22	208
Add: Amortization and impairment of intangible assets ⁽¹⁾	74	7	81	44	2	46	43	1	44	6	-	6
Operating income (non-GAAP)	6,516	786	7,334	5,586	1,086	6,673	7,005	501	7,500	964	70	1,032
Add: Depreciation of fixed assets	1,713	69	1,782	1,532	39	1,571	1,612	35	1,647	222	5	227
Adjusted EBITDA	8,229	855	9,116	7,118	1,125	8,244	8,617	536	9,147	1,186	75	1,259
Net income attributable to Baidu	5,012	365	5,210	5,150	655	5,448	5,462	69	5,488	752	10	755
Add: Share-based compensation expenses	1,872	169	1,949	1,003	139	1,066	1,353	158	1,425	185	22	196
Add: Amortization and impairment of intangible assets ⁽¹⁾	61	7	65	42	2	43	41	1	41	6	-	6
Add: Disposal (gain)	(919)	(89)	(959)	(458)	-	(458)	(30)	-	(30)	(4)	-	(4)
Add: Impairment of long-term investments	270	155	340	36	71	68	26	17	34	4	2	5
Add: Fair value loss (gain) of long-term investments	1,239	(4)	1,237	725	(23)	714	531	2	531	73	-	73
Add: Reconciling items on equity method investments (2)	296	(9)	292	280	-	280	83	-	83	11	-	11
Add: Tax effects on non-GAAP adjustments (3)	(137)	1	(136)	(150)	-	(150)	(176)	-	(176)	(24)	-	(24)
Net income attributable to Baidu (non-GAAP)	7,694	595	7,998	6,628	844	7,011	7,290	247	7,396	1,003	34	1,018
Diluted earnings per ADS			14.17			14.91			15.01			2.07
Add: Accretion of the redeemable noncontrolling interests			0.50			0.55			0.57			0.08
Add: Non-GAAP adjustments to earnings per ADS		_	7.88		_	4.45		-	5.44		-	0.74
Diluted earnings per ADS (non-GAAP)		_	22.55			19.91			21.02			2.89

⁽¹⁾ This represents amortization and impairment of intangible assets resulting from business combinations.

⁽²⁾ This represents Baidu's share of equity method investments for other non-GAAP reconciling items, amortization and impairment of intangible assets not on the investee's books, accretion of their redeemable noncontrolling interests, and the gain or loss associated with the issuance of shares by the investees at a price higher or lower than the carrying value per share.

⁽³⁾ This represents tax impact of all non-GAAP adjustments.